





COMPANY PROFILE

ABOUT US:

Economic Development Solutions (Pty) Ltd () offers a unique combination of consulting and project management services designed to provide customised solutions to the Renewable Energy, Mining, Travel and Tourism, Government and Corporate Sectors. Our experience within B-BBEE consulting, Stakeholder Engagement, Economic Development, Programme Management and Strategic Facilitation, enables  to provide a value-adding solution to our clients.

 is a Level One B-BBEE Contributor, 80% Black-Women Owned and a 100% Black Owned entity.

 **Vision:** To be the partner of choice in enabling economic growth through the provision of sustainable transformation solutions in Southern Africa.

 **Mission:** To consistently provide a highly-effective, holistic and broad-based strategic service offering to all stakeholders.

 **Purpose:** We are passionate about empowering and transforming people and we care about the future of our country.

WHAT IS ECONOMIC DEVELOPMENT?

In broad terms, economic development involves improving infrastructure, improvement of health and safety and other initiatives which aim to improve the general welfare of citizens.

 views economic development as a holistic approach to transformation and uses all the elements of BBBEE together with the Employment Equity Act, Skills Development Act and the National Development Plan (NDP) objectives to provide a legislative context. This, together with the ED elements and sub-elements as defined by the Department of Energy (DoE), as well as the requirements outlined by the Department of Minerals and Resources (DMR) for Social and Labour Plans (SLPs) for mines, are key guidelines to the implementation criteria.

In addition, the creation of job opportunities, the development of a skilled workforce and the establishment of a local supply chain (localisation) all feed into the successful implementation of economic development within South Africa (and more specifically rural development).

Our passion is to enable transformation across all occupational and societal levels from the community to the boardroom.

OUR EXPERIENCE

Our experience includes; Project Management, BBBEE and Economic Development Consulting, Mentorship, Supplier Development, Strategy Facilitation, Training, Workshop Facilitation, Legislature Compliance, Stakeholder and Community Engagement.

We have advised on various Socio-Economic Integration strategies aligned to the Economic Development growth path identified by the South African Government across the different Sectors. This has, in many instances, led to  being responsible for the Project Development and Management of Socio-Economic Development and Enterprise Development projects around the country.

SERVICES

We offer strategic consulting and training services in relation to the following BBBEE elements:

1. Ownership, including Employee Share Scheme Facilitation and Trust Structures,
2. Management Control, including Employment Equity,
3. Skills Development,
4. Enterprise and Supplier Development (including Preferential Procurement) and
5. Socio-Economic Development.

In addition to the above, we offer:

- Verification Preparation,
- Compliance Assessment and
- Risk Assessments.

COMMUNITY NEEDS AND OPPORTUNITIES ASSESSMENTS

ecsb has conducted more than 60 community needs and opportunities assessments throughout South Africa.

This on-the-ground evaluation process allows **ecsb** to identify the holistic socio and economic needs of the identified beneficiary communities through a process of research, stakeholder engagement, site visits and audits. The end product is a comprehensive report which includes statistics and real-time data which allows for the identification of agreeable socio-economic and enterprise development programmes.

In addition to the above, the Community Needs and Opportunities Assessment also identifies -

1. Beneficiary communities,
2. Key local community Stakeholders and interested or affected parties,
3. Literacy and skills levels within the communities,
4. Risks and challenges which may impact the clients' project, and
5. High-level industry and entrepreneurial analysis.

TRUST MANAGEMENT AND ADVISORY SERVICES

These services include:

1. Identification of Community Trustees,
2. Identification of Independent Trustees,
3. Trustee training and mentoring,
4. General Trust Management and Advisory Services,
5. Trust Deed development, and
6. Facilitation of Trust Deed registrations and amendments.



STAKEHOLDER ENGAGEMENT

Stakeholder Engagement facilitates the link between businesses and the communities in which they operate. **ecs** acknowledges that each community is unique and takes every measure to observe all community/cultural related protocols.

Our services include:

1. Identification of Stakeholders and interested or affected parties,
2. Stakeholder Engagement,
3. Planning and Reporting,
4. Facilitation and implementation of Awareness Programme Management services, which includes, for example, media campaigns, town hall meetings and large-scale public meetings.
Where necessary, we utilise the services of translators to avoid any language barriers.



SOCIAL AND LABOUR PLANS

In line with the Minerals and Petroleum Resources Development Act, **ecs** offers services to the Mining Sector to develop and implement Social and Labour Plans which is required to obtain and/or maintain their mining license.

Our service extends itself to:

1. Engagement with all Stakeholders and interested or affected parties,
2. Community Participation and Facilitation through the implementation of a Public Engagement process,
3. Conducting a Community Needs Assessments to ensure the sustainability of all programmes to be implemented,
4. Baseline Studies
5. Programme Identification (in accordance with DMR & Municipal stipulations),
6. Programme Planning and Budgeting,
7. Reporting,
8. Monitoring and Evaluation of Programmes/Projects,
9. Project Management services, and
10. Mine Closure Process Management Services (in accordance with DMR stipulations).

STRATEGIC MANAGEMENT & DECISION MAKING CONSULTING SERVICES

We engage with our clients on strategic decision-making to facilitate and enable them to achieve their predefined business objectives and goals.

Our implementation methodology includes: coaching, workshops, work-flow process analysis, policy and procedure analysis.

Our service offering extends to policy development, work-flow process development, workplace forum election and training, risk assessment and the development of strategic guideline and planning documents.

TENDER PREPARATION

eds offers services to companies which require strategic input into tenders which have Economic Development, Supplier Development, BBBEE and Skills Development Plan components.

These services include but are not limited to:

1. Strategic Consulting Services regarding Project Ownership Structures,
2. Scorecard Development and/or Analysis,
3. Socio-economic and Enterprise Development Plans and Programme Development,
4. Economic Development Plans,
5. Supplier Development and related Strategic Planning,
6. Localisation and Preferential Procurement Calculations,
7. BBBEE Improvement Plans, and
8. Development of Write-Ups in response to the above components of the tenders.

PROGRAMME IMPLEMENTATION

Our experience and expertise includes:

- Project Plan Development,
- Project Scope Development,
- Milestone Planning,
- Risk Matrix,
- Due Diligence,
- Project Management,
- Financial Management,
- Compliance Management,
- Establishment of local office (where necessary),
- Skills Database Facilitation & Development (allowing easier employment of local persons in surrounding communities),
- Supplier Database Facilitation & Development (allowing easier appointment of local service providers),
- Stakeholder Management and Facilitation,
- Community Engagement,
- Public Participation Strategy Development and Facilitation,
- Socio-economic and Enterprise Development Beneficiary identification,
- Socio-Economic and Enterprise Development Programme management,
- Monitoring and Evaluation,
- Mine Closure Programme Development in accordance with DMR stipulations, and
- Mine Closure Programme Implementation Management in accordance with DMR & Municipal stipulations.

CASE STUDIES:

The following are brief case studies of our Programme Implementation experience.

SOCIO-ECONOMIC DEVELOPMENT

Literacy Project-

Project Summary: Reading Coaches

 has facilitated the implementation of the project where learners in the foundation and intermediate phases at all the schools in the Gamagara Municipality, Northern Cape, have been assigned reading coaches. The aim of this programme is to improve the reading abilities of the learners to an acceptable level i.e. by 50% or more. This programme is aligned to the Minister of Education's Action Plan 2019.

Nutrition Programme

Project Summary: In-School Breakfast Programme

Through a partnership with the Tiger Brands Foundation's in-school breakfast feeding programme, learners are provided with a nutritious meal upon arrival at school. This programme works in conjunction with the Department's National School Nutrition Programme. In addition, local people are employed to cook and serve the meals at the beneficiary schools. One of the immediate benefits is that in addition to the learners receiving a nutritious breakfast, late coming and absenteeism has been greatly reduced.


Kinderkinetics

Project Summary: Promotion and Optimisation of neuro-motoric development of young children

Kinderkinetics offers scientifically based movement development programmes and aims to optimize the development of the child as a whole being. These programmes have a therapeutic, preventing, and/or improving nature to meet the specific needs of the child, as determined through a scientific based evaluation process. The Kinderkinetics programme has been implemented at 2 primary schools in the Northern Cape to improve the childrens' self-esteem, muscles and bones, motor skills, approach to fitness and improved health in general.

ENTERPRISE DEVELOPMENT

Project Summary: Encouraging entrepreneurial thinking in rural communities

The Entrepreneur and SMME Development Programme seeks to encourage entrepreneurial thinking within the communities.  has concluded its first enterprise development programme in the Northern Cape which saw 25 SMMEs participating in a 12-month Mentoring and Coaching Programme on behalf of its client. Currently we have 4 similar programmes being rolled out in the Western Cape, Free State and Northern Cape.

eds CLIENTS



AMADEUS



CONTACT US

Phone : +27 (0) 11 447 4683 or +27 (0) 11 447 6574

Email : admin@eds.holdings Fax2Email : +27 (0) 86 567 8828

JOHANNESBURG OFFICE

Inanda Greens Office Park, Wierda Gables, Block B
54 Wierda Road West, Wierda Valley,
Sandton 2196

KATHU OFFICE, NORTHERN CAPE

SIOC - cdt Building,
Cnr Hendrik Van Eck & Ian Flemming,
Kathu 8446

www.eds.holdings

eds MEMBERS & PROFESSIONAL ASSOCIATES



eds INVESTMENTS

Through our investment arm which is a 100% BWO entity, EDS holds shares in the following entities



BEE : Level 1(BWO)